



TELL TOOL INC.

the measure of machining excellence

Mr. Andrew Bloom
Energy Services Company
300 Pittsfield Road
Lenox, MA 01240

Dear Andrew:

We are very pleased with the recently completed lighting retrofit at our company. It has improved the working environment for our employees, and makes a positive impression on our customers.

ESCO demonstrated a systematic approach followed by a structured project management process. Beginning with the on-site audit, and accompanied savings analysis; you provided us the information needed to make an informed decision. The execution of the project was professional, efficient and timely.

Please consider this as an endorsement of you and your company. We would highly recommend your company to other potential customers.

Sincerely,

Mark E. DiLorenzo
President

MED/gs