

# Stratford Board of Education

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Mr. Louis Alfano  
ESCO Energy Services Company  
788 South Street  
Pittsfield, MA 01201

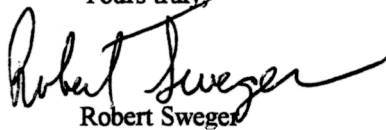
Dear Lou,

I am very pleased with the recently completed lighting retrofit project at Center Elementary School, and Flood Middle School. ESCO was able to complete this large project in a surprisingly short amount of time. Your project management team did a stellar job moving the project forward in a systematic manner while keeping my staff fully informed.

In addition to the energy cost savings which is dramatic, our entire environment has gone through a tremendous positive change. We thank you for a project that has provided a good return on investment while providing a better lighted facility for our students, faculty and staff.

If any of your prospective customers would like an education on a very successful lighting retrofit project, they are welcome to call me. I would be happy to recommend ESCO to anyone considering a lighting upgrade project at their facility.

Yours truly,



Robert Sweger  
Supervisor of Plant Operations

RS:tp

File:ESCO