

Lee Mills  
701 Greylock Street  
Lee, MA 01238  
(413) 243-1000

Andrew Bloom  
ESCO Energy Services Company  
Lenox Massachusetts

Dear Andrew,

I would like to thank you and your organization for the professional implementation of our recent lighting project.

Barry Sowards, John Shulda and their team completed this large project in an efficient manner, working around our operating schedule with no disruption to our process. The project was well planned and organized. The installation was efficient because of the communication skills of your group.

Most importantly, ESCO followed up with good documentation on the dozens of different components installed in our facility. ESCO kept abreast of an ensuing faulty ballast problem and saw it through with the manufacturer to a satisfactory conclusion.

We are enjoying the increased light levels and look forward to reduced maintenance costs. I would recommend ESCO to any company considering a project of similar magnitude.

Sincerely,



Mark Hauge  
Senior project engineer  
Schweitzer Mauduit