



SAINT FRANCIS

Hospital and Medical Center

Robert J. Falaguerra, FASHE, CHFM
Vice President
Facilities, Support Services and Construction

114 Woodland Street
Hartford, Connecticut
06105-1299

860 714-5400
Fax 860 714-8093
rfalague@stfranciscare.org

Mr. Andrew Bloom
ESCO Energy Services Company
309 Pittsfield Road
Lenox, MA 01240

Dear Andrew:

I'd like to take this opportunity to thank you and your team for the well-executed lighting upgrade project that ESCO recently completed project throughout our hospital campus.

ESCO was selected for the project based on best value including a reputation for working well in highly sensitive environments. We were certainly impressed with the professional design and execution of the project and the minimal disruption that the installation generated for staff and patients. We appreciate the strong caliber of your project management and installation teams that facilitated the smooth installation, we are pleased with the light quality results from the upgrade, and we look forward to the strong financial savings that the energy reduction will generate for us.

For lighting upgrade projects in hospitals and other sensitive environments, I give ESCO my full endorsement.

Sincerely,

Robert Falaguerra
Vice President, System Support Services and Construction