



# PHILIPS

Philips Electronic Instruments Company

Mr. Colby Lewis  
ESCO Energy Services Company  
3 Elm Street  
Stockbridge, MA 01262

Dear Colby

I would like you take this opportunity to thank you for coordinating our recent lighting fixture upgrade. From our initial contact with Mitch and yourself through the project completion, you and your employees delivered professional, high quality service. We are very happy with our modern, energy efficient lighting system and the financial savings that we have realized from the upgrade. Congratulations for a job well done!

Sincerely,

William Connelly  
Facility Supervisor