

Mr. Colby Lewis  
President  
ESCO Energy Services Company  
3 Elm St., P.O. Box 565  
Stockbridge, MA 01262

Dear Colby,

I would just like to thank you for the professional service ESCO extended to us while retrofitting the lighting in our factory. I was especially grateful for the turn key service provided by your company. From the initial survey to the final clean up, ESCO handled all aspects of the retrofit without interference to our daily operations. It was very nice to have a contractor who could perform such a complete job without us having to worry if all the details were addressed.

Your staff was very adapt in the specification of the hardware but also were very cooperative in accommodating our requirements. Changes and suggestions were accepted politely even during the installation. Customer satisfaction was never compromised.

I highly endorse your firm's competence in specifying, retrofitting, and installation of lighting applications. I hope we have a chance to do business together in the future.

Thank You,



Aaron Freese  
Environmental Coordinator

