



A DANAHER COMPANY

**PRECISION MACHINED COMPONENTS**

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Mr. Andrew Bloom  
Energy Services Company  
3 Elm Street  
P.O. Box 59  
Stockbridge, MA 01262

Dear Andrew:

We at Iseli would like to congratulate you and your associates for the fine job of lighting installation at our facility. The work was done in a most efficient and timely manner, and all you employees exemplified the high standards your company is known for. As you are aware we undertook this project in our entire facility, both office and factory based our projected results, which we verified with small test areas. Having just received our first full months utility bill I must say that what you committed and we supported has in fact happened.

On behalf of our company let me thank you for your support and what appears to be a successful completion.

Sincerely

A handwritten signature in black ink, appearing to read 'Joe Cullen', written over the printed name and title.

Joseph J. Cullen  
Vice President/General Manager