



Mr. Andrew Bloom  
ESCO Energy Services Company  
3 Elm Street, P. O. Box 565  
Stockbridge, MA 01262

Dear Andrew:

Our lighting retrofit project is almost complete, I must say initially I did have some doubts, but you soon put my mind at ease. In relamping our facility (over 300,000 square feet with 4,500 fixtures) I anticipated the "normal" problems, they never happened, ESCO certainly delivered what they said they would, you did exceed my expectations.

I would "highly" recommend ESCO to anyone implementing a lighting retrofit project.

Sincerely,

A handwritten signature in black ink, appearing to read "George V. Soroka".

George V. Soroka  
Facilities Manager

GVS:ncj

FILE: ESCO LTR20398      SOROKA'97-'98      WORD      C

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