



Curtis Universal Joint Company, Inc.

P.O. Box 70038 • 4 Birnie Avenue • Springfield MA 01107-0038 • Fax (413) 737-8430
(413) 737-0281 • 1-800-466-2144

Letter of Reference:

To Whom It May Concern,

ESCO Energy Services Company has recently completed a lighting fixture upgrade to reduce our lighting energy costs and improve the quality of the lighting in our 32,000 square foot manufacturing facility.

ESCO handled the complete project providing us with a turnkey service which included; A lighting energy usage analysis to determine potential energy savings to be realized by converting to new energy efficient ballast's and bulbs. Prepared and filed all rebate forms with Utility Company. Facilitated procurement of an interest free energy loan through local agency. Retrofitted all fixtures in a timely manner so as not to interrupt production flow. Coordinated all aspects of the project to insure a timely completion.

Based on ESCO's exhibited expertise in retrofitting lighting fixtures and exceptional performance from beginning to end of the project I would recommend ESCO to any company looking to upgrade their lighting. ESCO provided us with a total solution for our lighting upgrade needs.

If I can be of further assistance, please do not hesitate to call me at 1 (413) 748-6465

Sincerely,

A handwritten signature in black ink that reads "William G. McCombe". The signature is written in a cursive style with a large initial "W" and "M".

William G. McCombe
V.P. of Manufacturing