



271 Railroad Hill Street Waterbury, CT 06484

Andrew T. Bloom
ESCO
Energy Services Company
309 Pittsfield Road
Lenox, MA 01240

Dear Mr. Bloom,

I would like to take this opportunity to thank you for the professional manner in which you and your organization completed the recent lighting survey and upgrade at our Waterbury CT facility.

The lighting survey was thorough and consumed very little of my employees time. Your organizations planning, presentation and interaction with the Utility Company was instrumental in securing the necessary funding and approvals for a very favorable upgrade with an excellent ROI.

The upgrade project was orderly and seamless to my operation. Your crews were professional and interacted with my employees throughout the project period responding to the needs of our facility without interfering with production.

I would highly recommend ESCO to any business considering an energy saving / lighting upgrade.

Sincerely,

C.J. Burgess
Waterbury Plant Superintendent